



Andis “Clips” Through Credit Card Orders with XA CARD_CONNECT

Andis Company, founded in 1922, is a leading manufacturer of handheld tools to trim, cut, curl, straighten and dry hair. The company’s products are purchased worldwide by barber and beauty shops, consumers, hotels, motels, resorts, small and large animal groomers, and shearers.

Andis has long offered their customers the option to pay by credit card. Andis was looking for a better solution to the manual process of handwriting the credit card information during order entry and then later manually keying it into a credit card POS terminal. This manual process was highly inefficient and prone to errors, and it resulted in immediate charges to customers’ cards even when some of the product was shipped at a later date. In addition to improving their internal efficiencies and offering better service to their customers, Andis required a process that conformed to the strict PCI standards for security and seamless integration to their iSeries business system, Infor ERP XA. To address these issues, they selected XA Card_Connect by **Lexel Corporation**. Tightly integrated with Infor ERP XA, XA Card_Connect uses Curbstone Card (www.curbstone.com) for secure credit card storage and connection to the bank.

Implementation and training was seamless and expedient. In less than one month, XA CARD_CONNECT enabled the company to offer an improved credit card solution to their customers while also allowing Andis Company to realize their own benefits of the implementation – Efficiency and Accuracy!

With XA Card_Connect credit card transactions are executed online during the internal order process using COM. The company also uses XA Card_Connect to process payments for customers with credit terms. XA Card_Connect eliminates all manual processes that could create potential errors and take extra time.

According to Barbara Jewell, Controller at Andis Company, ***“The ability to enter the credit card information online during order entry has improved accuracy and saves us time – about 12 hours per week. XA Card_Connect and Curbstone have been a great investment for Andis.”***

Credit card processing could have been a “hairy” problem for Andis. Instead, XA Card_Connect and Curbstone Card satisfied the requirement of seamless integration to XA, proper PCI security, better customer service, improved efficiency and cost savings!

Learn more at www.lexel.com

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