



## COM\_Net2 Gives NAPCO Security Technologies, Inc “Alarming” Benefits

NAPCO Security Technologies (NASDAQ: NSSC) is a leading manufacturer of a wide array of security products, with advanced technologies for intrusion, fire, video, wireless, access control and door locking systems. Headquartered in Amityville NY, its products are sold and installed by tens-of-thousands of security industry professionals worldwide, in commercial, industrial, institutional, residential and government applications.

NAPCO is now leading the way with an advanced technology called **StarLink** that provides a homeowner or business with a cell phone connection to the central monitoring station. In the event of an attempted robbery or fire, the wireless phone system is triggered to dial into the central station and alert them. Previously, if the outside phone wires were cut by the intruder, the central station could not be notified. Now, with StarLink, all systems are a go!

Unlike traditional online ordering for product hardware, this unique business requires their dealers to order subscription plans and options for the cellular radios and process the monthly recurring billing. Using Lexel Corporation's **COM\_Net2**, the eBusiness solution for Infor ERP XA (formerly MAPICS), NAPCO's dealers can now seamlessly order subscriptions and activate radios online. Payment can either be on terms or by credit card using **XA\_Card\_Connect**, the secure integrated credit card product for Infor ERP XA, also by Lexel.

Leveraging COM\_Net2's eBusiness connection to XA, and XA\_Card\_Connect for Credit Card processing, Lexel developed an application that, at a desired frequency, will process the recurring subscription billing and invoice dealers or charge credit cards for the monthly fees. A process that used to be manual and very labor intensive is now error-free and runs unattended. Unique in the industry, this powerful system now sets NAPCO up for the explosive growth expected in this market.

According to George McBride, NAPCO's VP of Information Technology, "COM\_Net2 and Lexel's knowledge of eBusiness, was an integral part of our expansion plan in the cellular communication space. Their products address all of our current requirements and we see it able to continue to do so as our business grows and changes."

### Lexel Corporation

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